MCKINSEY GLOBAL INSTITUTE

Outperformers: High-growth emerging economies and the companies that propel them

Exhibit

Key indicators linked to growth in emerging economies.

	Performance within emerging markets (quartile) ¹ First Second								Third	Fourth
Archetype ²	Facusary	GDP per capita Real \$ 2016	Real GDP per capita ³ CAGR, 1965– 2016, %	Real GDP per capita CAGR, 1996– 2016, %	Domestic savings CAGR, 1996–	Govern- ment effective- ness ⁴ Change, 1996–2016	Market cap of listed com- panies CAGR, 1996–2016,	Innova- tion Index ⁵ Rank	Exports CAGR, 1996– 2016, %	MGI Connect- edness Index ⁶ Score, 2016
	Economy China	6,894	7.3	8.6	10	33	10	4	14	21
E O	South Korea	25,459	6.2	3.5	4	20	11		9	14
Long-term outperformers	Singapore	52,601	5.2	2.9	5	5	7	1	7	51
forn	Indonesia	3,974	3.6	2.6	4	40	5	-6	4	2
me	Hong Kong	36,726	4.0	2.6	2	23	10	-2	6	21
ß	Malaysia	11,028	3.8	2.5	3	11	0	-2	4	8
	Thailand	5,901	4.3	2.4	3	6	7	0	6	8
	Average	20,369	4.9	3.6	5	20	7	-1	6	18
으 刀	Myanmar	1,420	4.2	8.9	6	17				
Recent outperformers	Azerbaijan	5,859	2.5	8.2	19	48	0	7	14	
ent	Turkmenistan	6,987	3.2	6.1	16	1				
on	Cambodia	1,078	5.5	5.8	16	2		6	16	1
nei	Belarus	6,219	2.7	5.6	8	-6		-3	6	2
Ŋ	Laos	1,643	4.3	5.4	13	13			6	1
	India	1,861	3.5	5.3	8	9	7	0	0	7
	Kazakhstan	10,570	2.3	5.2	9	58	13	3	3	4
	Vietnam	1,770	4.8	5.1	8	31	9	9	14	8
	Uzbekistan	1,961	2.6	5.1	7	47	8		6	
	Ethiopia	511	2.3	4.8	4	44	11	5		
	Average	3,626	3.4	6.0	10	24	7	4	8	4
ac Ve	Sri Lanka	3,759	3.7	4.6	8	-1	9	2	4	1
ce Sry	Mozambique	515	2.8	4.6	13	-30		18	14	1
Very recent accelerators	Rwanda	739	2.0	4.5	14	93		13	14	1
en	Bangladesh	1,030	1.9	4.2	8	0	9	1	12	1
ß ←	Poland	15,049	3.6	4.0	5	0	13	2	8	8
	Dominican Rep.	6,909	3.4	3.9	5	-1		0	4	1
	Peru	6,089	1.3	3.3	6	-8	7	-1	6	1
	Ghana	1,708	0.9	3.2	3	-3	-1	-8	6	1
	Philippines	2,753	1.7	2.9	5	14	4	9	5	2
gr	Slovak Rep.	19,238	3.9	3.7	4	15	4	0	9	
) No	Bulgaria	7,929	2.5	3.7	6	14	35	0	3	2
ers	Romania	10,081	2.5	3.4	5	5	14	-4	9	3
Consistent growers	Tanzania	867	2.2	3.1	14	8	5	7	9	
	Turkey	14,071	2.7	3.0	6	5	5	12	6	3
	Serbia	5,852	3.0	3.0	6	81	-1	-9	10	2
	Chile	15,020	2.6	2.9	3	-8	4	-4	4	2
	Uganda	662	2.3	2.8	8	7		-8	9	1
	Morocco	3,196	2.8	2.6	4	0	0	11	6	2

¹ Represents which quartile of the 71 economies the growth rate of each indicator falls in, except if it is in the top decile in terms of level (eg, for government

Starting point is 1965 or earliest year available; simple averages have been taken across indicators.

A note on archetypes: Long-term outperformers achieved more than 3.5% GDP per capita CAGR over a 50-year period and outpaced US growth for more than 36 years. Recent outperformers achieved more than 5% CAGR over a 20-year period. Middlers achieved CAGR of 0.95–3.5% over a 50-year period and include very recent accelerators (more than 3.6% CAGR between 2006–16), consistent growers, and volatile growers (exhibited high coefficient of variation in at least one ten-year interval). Underperformers had CAGR of less than 0.95% over a 50-year period.

The perceived quality of public services, civil service, and policy formulation and implementation, as measured by the World Bank's Government Effectiveness Score.

An annual ranking of national innovation in 80 fields, such as politics, education, infrastructure, and business sophistication, by Cornell University, INSEAD, and WIPO. Rank change reflects movement within emerging markets only.

McKinsey Global Institute's ranking of 117 countries based on total flows of goods, services, finance, people, and data and communication, adjusting for

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Exhibit (continued)

Key indicators linked to growth in emerging economies (continued).

Part		Performance within emerging markets (quartile) ¹ First Second							econd	Third	Fourth
Nepal Garage Ga	Archetype	Economy	per capita Real \$	GDP per capita ³ CAGR, 1965–	GDP per capita CAGR, 1996–	savings CAGR, 1996–	ment effective- ness ⁴ Change,	of listed com- panies CAGR, 1996–2016,	Innova- tion Index ⁵ Rank change,	CAGR, 1996–	Connect- edness Index ⁶ Score,
Portugal											
Portugal	No.		682	1.8	2.5	-3	-20		1	-1	
Portugal	sist /er:	•	2,724	2.5	2.4		-9	-8	-4	5	2
Portugal	en:		21,707	1.7	2.2	3	14	1	-1		8
Portugal	Ön	Colombia	7,526	2.3	2.2	4	24	3	-3	4	1
Portugal	Ħ	Pakistan	1,182	2.2	1.8	1	-1	7	4	3	1
Portugal	uec	Ecuador	5,210	1.5	1.5	5	2	-3	-14	3	1
Iran		Portugal	22,347	2.6	0.9	1	-1	3	1	4	3
Iran	gr	Nigeria	2,458	1.0	3.3	6	-10	-2	-2	8	1
Iran	ow	Angola	3,607	1.1	3.2	-3	-11			11	2
Iran	ers	Algeria	4,846	1.5	1.9	4	39		11	1	
Honduras 2,138 1.1 1.4 -2 1 0 3 1	· ·	Iran	5,758	0.9	1.7	3	21	6	19	2	
Kenya		Paraguay	3,928	2.4	1.5	2	9	0	2	3	1
Guatemala 3,100 1.3 1.3 1 -7 -9 3 1		Honduras	2,138	1.1	1.4	-2	1		0	3	1
Mexico 9,707 1.5 1.2 2 -3 4 1 5 9		Kenya	1,143	1.5	1.4	3	10	5			1
Argentina 10,149 1.0 1.2 1 0 1 -19 3 2 Brazil 10,826 2.1 1.2 3 -1 3 -2 6 3 Jordan 3,258 1.7 1.0 -3 7 -5 -16 3 4 Greece 22,736 1.7 0.5 -1 -19 -6 3 5 3 Middlers Average 7,060 2.1 2.6 4 6 4 1 6 3 Russian Fed. 11,099 0.4 3.4 4 12 -1 7 5 Kyrgyz Rep. 1,038 0.4 3.1 0 -24 2 Zambia 1,622 -0.1 2.8 1 34 9 -10 18 1 Nicaragua 1,946 -0.1 2.6 6 -7 -6 9 1 Ukraine 2,906 -1.1 2.6 1 5 -3 8 -1 4 Bolivia 2,458 1.0 2.4 5 -17 -13 4 1 El Salvador 3,803 0.9 1.6 23 -13 5 1 Senegal 1,093 0.1 1.5 7 -21 -10 5 1 Cameroon 1,357 0.8 1.4 3 23 -3 2 1 South Africa 7,504 0.6 1.3 3 -21 6 0 3 3 Venezuela 14,462 0.1 0.8 -4 -38 -6 -11 -4 1 Côte d'Ivoire 1,563 0.2 0.7 4 -18 12 2 Lebanon 6,984 0.6 0.0 -1.8 -39 -1 -2		Guatemala	3,100	1.3		Ţ.			-9	3	· ·
Brazil 10,826 2.1 1.2 3 -1 3 -2 6 3 Jordan 3,258 1.7 1.0 -3 7 -5 -16 3 4 Greece 22,736 1.7 0.5 -1 -19 -6 3 5 3 Middlers Average 7,060 2.1 2.6 4 6 4 1 6 3 Kyrgyz Rep. 1,038 0.4 3.1 0 -24 2 Kyrgyz Rep. 1,038 0.4 3.1 0 -24 2 Xambia 1,622 -0.1 2.8 1 34 9 -10 18 1 Nicaragua 1,946 -0.1 2.6 6 -7 -6 9 1 Ukraine 2,906 -1.1 2.6 1 5 -3 8 -1 4 Bolivia 2,458 1.0 2.4 5 -17 -13 4 1 El Salvador 3,803 0.9 1.6 23 -13 5 1 Senegal 1,093 0.1 1.5 7 -21 -10 5 1 Cameroon 1,357 0.8 1.4 3 23 -3 2 1 South Africa 7,504 0.6 1.3 3 -21 6 0 3 3 Venezuela 14,462 0.1 0.8 -4 -38 -6 -11 -4 1 Côte d'Ivoire 1,563 0.2 0.7 4 -18 12 2 Zimbabwe 909 0.0 -1.8 -39 -1 -2		Mexico	9,707	1.5		2		4	1	5	
Jordan 3,258 1.7 1.0 -3 7 -5 -16 3 4		Argentina	10,149			1	0			3	
Greece 22,736 1.7 0.5 -1 -19 -6 3 5 3 Middlers Average 7,060 2.1 2.6 4 6 4 1 6 3 Russian Fed. 11,099 0.4 3.4 4 12 -1 7 5 Kyrgyz Rep. 1,038 0.4 3.1 0 -24 2 Zambia 1,622 -0.1 2.8 1 34 9 -10 18 1 Vicaragua 1,946 -0.1 2.6 6 -7 -6 9 1 Ukraine 2,906 -1.1 2.6 1 5 -3 8 -1 4 Bolivia 2,458 1.0 2.4 5 -17 -13 4 1 El Salvador 3,803 0.9 1.6 23 -13 5 1 Cameroon 1,357 0.8 1.4 3 23		Brazil	10,826	2.1	1.2	3		3		6	
Niddlers Average 7,060 2.1 2.6 4 6 4 1 6 3		Jordan		1.7	1.0	-3	7	-5		3	
Russian Fed. 11,099									3	5	
Kyrgyz Rep. 1,038 0.4 3.1 0 -24 2 2 2 2 2 2 2 2 2	Midd	lers Average	•			4		4	1	6	3
Ukraine 2,906 -1.1 2.6 1 5 -3 8 -1 4 Bolivia 2,458 1.0 2.4 5 -17 -13 4 1 El Salvador 3,803 0.9 1.6 23 -13 5 1 Senegal 1,093 0.1 1.5 7 -21 -10 5 1 Cameroon 1,357 0.8 1.4 3 23 -3 2 1 South Africa 7,504 0.6 1.3 3 -21 6 0 3 3 Venezuela 14,462 0.1 0.8 -4 -38 -6 -11 -4 1 Côte d'Ivoire 1,563 0.2 0.7 4 -18 12 2 Lebanon 6,984 0.6 0.0 -1.7 5 2 7 3 Zimbabwe 909 0.0 -1.8 -39 -1	Un					4		-1	7		
Ukraine 2,906 -1.1 2.6 1 5 -3 8 -1 4 Bolivia 2,458 1.0 2.4 5 -17 -13 4 1 El Salvador 3,803 0.9 1.6 23 -13 5 1 Senegal 1,093 0.1 1.5 7 -21 -10 5 1 Cameroon 1,357 0.8 1.4 3 23 -3 2 1 South Africa 7,504 0.6 1.3 3 -21 6 0 3 3 Venezuela 14,462 0.1 0.8 -4 -38 -6 -11 -4 1 Côte d'Ivoire 1,563 0.2 0.7 4 -18 12 2 Lebanon 6,984 0.6 0.0 -1.7 5 2 7 3 Zimbabwe 909 0.0 -1.8 -39 -1	de					0					
Ukraine 2,906 -1.1 2.6 1 5 -3 8 -1 4 Bolivia 2,458 1.0 2.4 5 -17 -13 4 1 El Salvador 3,803 0.9 1.6 23 -13 5 1 Senegal 1,093 0.1 1.5 7 -21 -10 5 1 Cameroon 1,357 0.8 1.4 3 23 -3 2 1 South Africa 7,504 0.6 1.3 3 -21 6 0 3 3 Venezuela 14,462 0.1 0.8 -4 -38 -6 -11 -4 1 Côte d'Ivoire 1,563 0.2 0.7 4 -18 12 2 Lebanon 6,984 0.6 0.0 -1.7 5 2 7 3 Zimbabwe 909 0.0 -1.8 -39 -1	7	Zambia				1	34	9		18	1
Bolivia 2,458 1.0 2.4 5 -17 -13 4 1 El Salvador 3,803 0.9 1.6 23 -13 5 1 Senegal 1,093 0.1 1.5 7 -21 -10 5 1 Cameroon 1,357 0.8 1.4 3 23 -3 2 1 South Africa 7,504 0.6 1.3 3 -21 6 0 3 3 Venezuela 14,462 0.1 0.8 -4 -38 -6 -11 -4 1 Côte d'Ivoire 1,563 0.2 0.7 4 -18 12 2 Lebanon 6,984 0.6 0.0 -1.8 -39 -1 -2	ers					6					1
El Salvador 3,803 0.9 1.6 23 -13 5 1 Senegal 1,093 0.1 1.5 7 -21 -10 5 1 Cameroon 1,357 0.8 1.4 3 23 -3 2 1 South Africa 7,504 0.6 1.3 3 -21 6 0 3 3 Venezuela 14,462 0.1 0.8 -4 -38 -6 -11 -4 1 Côte d'Ivoire 1,563 0.2 0.7 4 -18 12 2 Lebanon 6,984 0.6 0.0 -17 5 2 7 3 Zimbabwe 909 0.0 -1.8 -39 -1 -2 -2								-3		-1	4
Senegal 1,093 0.1 1.5 7 -21 -10 5 1 Cameroon 1,357 0.8 1.4 3 23 -3 2 1 South Africa 7,504 0.6 1.3 3 -21 6 0 3 3 Venezuela 14,462 0.1 0.8 -4 -38 -6 -11 -4 1 Côte d'Ivoire 1,563 0.2 0.7 4 -18 12 2 Lebanon 6,984 0.6 0.0 -17 5 2 7 3 Zimbabwe 909 0.0 -1.8 -39 -1 -2 -2						5					1
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Lebanon 6,984 0.6 0.0 -17 5 2 7 3 Zimbabwe 909 0.0 -1.8 -39 -1 -2								-6		-4	1
Zimbabwe 909 0.0 -1.8 -39 -1 -2						4					
									2		3
Average 4,196 0.3 1.6 3 -8 1 -3 4 2											
		Average	4,196	0.3	1.6	3	-8		-3	4	2

Represents which quartile of the 71 economies the growth rate of each indicator falls in, except if it is in the top decile in terms of level (eg, for government effectiveness, Singapore is green as it has the highest score among all countries).
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